

Entry IT TeleSales - Uncapped Earnings Potential - Company Benefits

This is an exciting telephone based opportunity for a dynamic and motivated Sales Person, wanting an uncapped high return and looking to join a forward thinking and award winning Solutions Provider working within a fast paced IT Sales environment.

Company Information

The company is a well-established, independently funded and innovative end-to end Solutions Provider, with an enviable reputation within the market place. Continuing to grow throughout the recent economic climate, the requirement for new staff at all levels is created by continued business growth and the need to expand the current Sales Teams into new market areas, and new office locations.

The Role

This is a varied role split between contacting potential exciting new business opportunities generated from our numerous web-sites and e-marketing campaigns, alongside rekindling older accounts that are no longer active. You will need to implement a 'hunter-style' approach to win business through targeted follow-ups, cold calling and traditional customer relationship building.

Requirements

You must have at least 6 months sales experience ideally working within an IT Solutions Provider/Reseller or any similar sales background from another market sector, where you have sold a range of products and services to business end-users. To fully benefit from this opportunity you should have a proven track record where you worked on a targeted monthly sales level, with an excellent telephone manner and a 'go-getting, can do' approach to Sales, Business Development and Account Base building.

Salary & Benefits

Based from the company's Head Office in Horley, Surrey.

Basic Competitive Basic Salary & Commission Package (OTE £25k+) + Company Private Medical Scheme*

Interested?

Please contact Nigel May now on 01293 400 720 or email a copy of your CV to nigelm@qual.co.uk and he will contact you. All applications will be dealt with in the strictest confidence.